



Case study:
Stafa

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Stafa Group are experts in procuring, sourcing, importing and packaging fasteners and fixing components, such as screws, nuts, bolts, plugs and threaded rods. Their global import and distribution network is managed from their Head Office in Maarheeze, The Netherlands.





The challenge

Having experienced a period of growth, Stafa Group found that their existing ERP system could no longer effectively manage their 25,000 stock items.

When researching the market, they also realised that no new ERP could support their increasingly complex purchasing processes and inventory management requirements.



The solution

Stafa Group turned to EazyStock and our inventory optimisation software to help rationalise and optimise their purchasing and logistics processes.

EazyStock is a cloud-based SaaS solution, so we could easily connect to Stafa Group's ERP system. This ensured a quick and simple set-up and meant they required no additional investment in hardware.

"EazyStock's short implementation time is a huge advantage," explains Roy Camp, Purchasing Manager at Stafa Group.

"The system was quickly connected to our ERP, and our employees could swiftly get started with little support. Having direct contact with our EazyStock Customer Success Manager in the early days of implementation was a great help. Often, a quick call was enough to answer our queries."

"Even after system implementation, we can still count on a quick response from our consultant."

The results



The results

EazyStock has helped speed up Stafa Group's order-handling process, so purchasing agents now have more time to focus on strategic tasks. In addition, the team has improved its ability to manage and reduce lead times – which is critical for a global trading company.

With EazyStock, the purchasing team now has much more control over its inventory and storage costs:

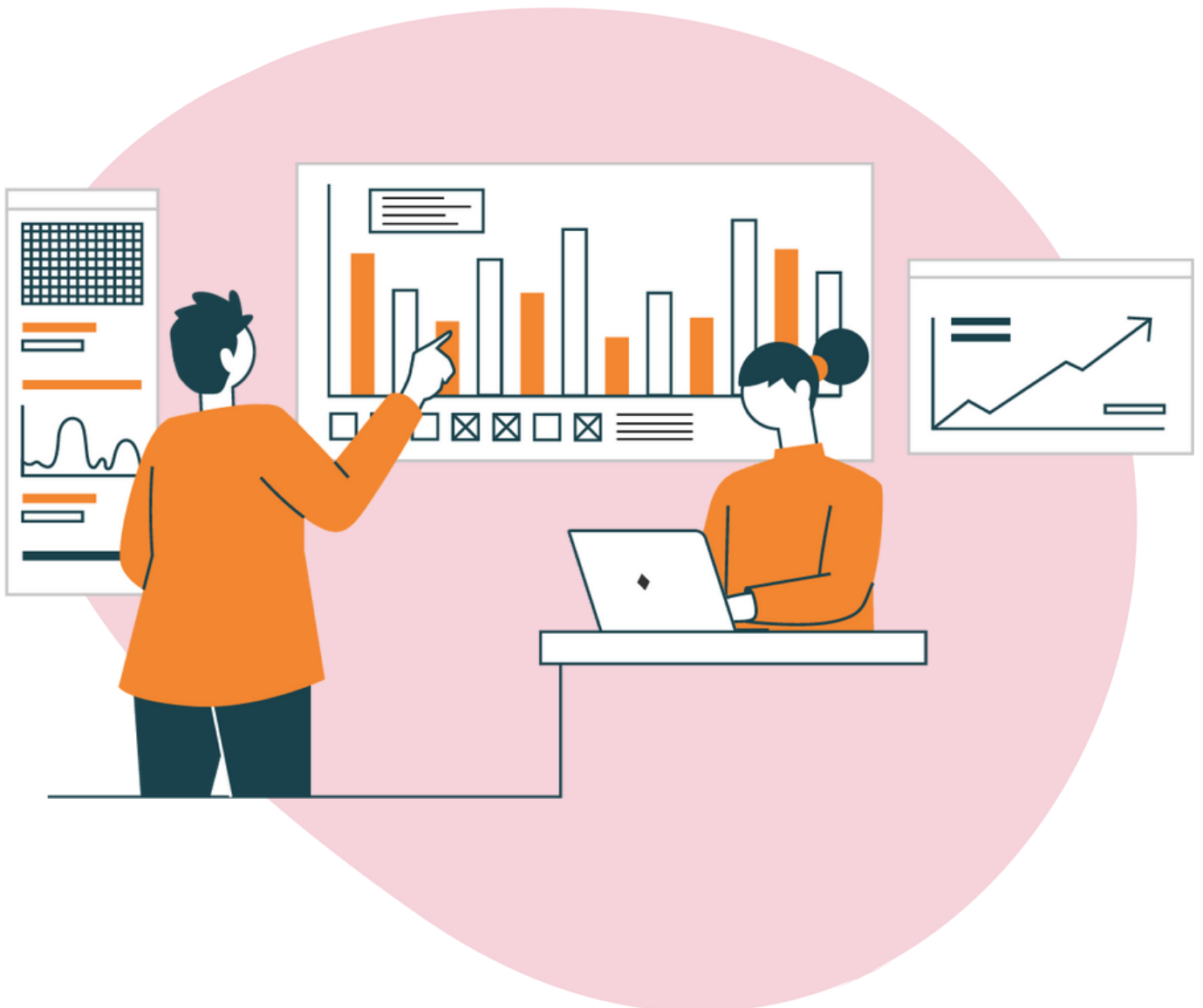
*"We **now know which products have a high turnover rate and thus need to be reordered more frequently.** EazyStock's data also allows for much **more efficient route planning in our warehouse,**" says Jip de Jong, Operations Manager.*

*"Working with EazyStock **saves our purchasing team a lot of time.** Standard purchasing activities are now automated, so they've more time to allocate to other priorities."*

EazyStock software generates all the data Stafa Group needs to manage their stock and effectively produce accurate and reliable reports.

*"Not only can we **make the right purchasing decisions**, but we can also deliver accurate reporting to the management team. Thus, we can corroborate our status report with figures and **deduce where costs could be saved and efficiency could be improved.**"*

Implementing EazyStock has reduced Stafa Group's inventory levels without compromising service standards. Working closely with our Customer Success Manager, they plan to use the data to optimise their purchasing and inventory management processes further.



"We now know which products have a high turnover rate and thus need to be reordered more frequently. EazyStock's data also allows for much more efficient route planning in our warehouse. Working with EazyStock saves our purchasing team a lot of time. Standard purchasing activities are now automated, so they've more time to allocate to other priorities."

Jip de Jong
Operations Manager



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Find out more

**To find out how EazyStock can help your
business, get in touch.**

Book a demo