



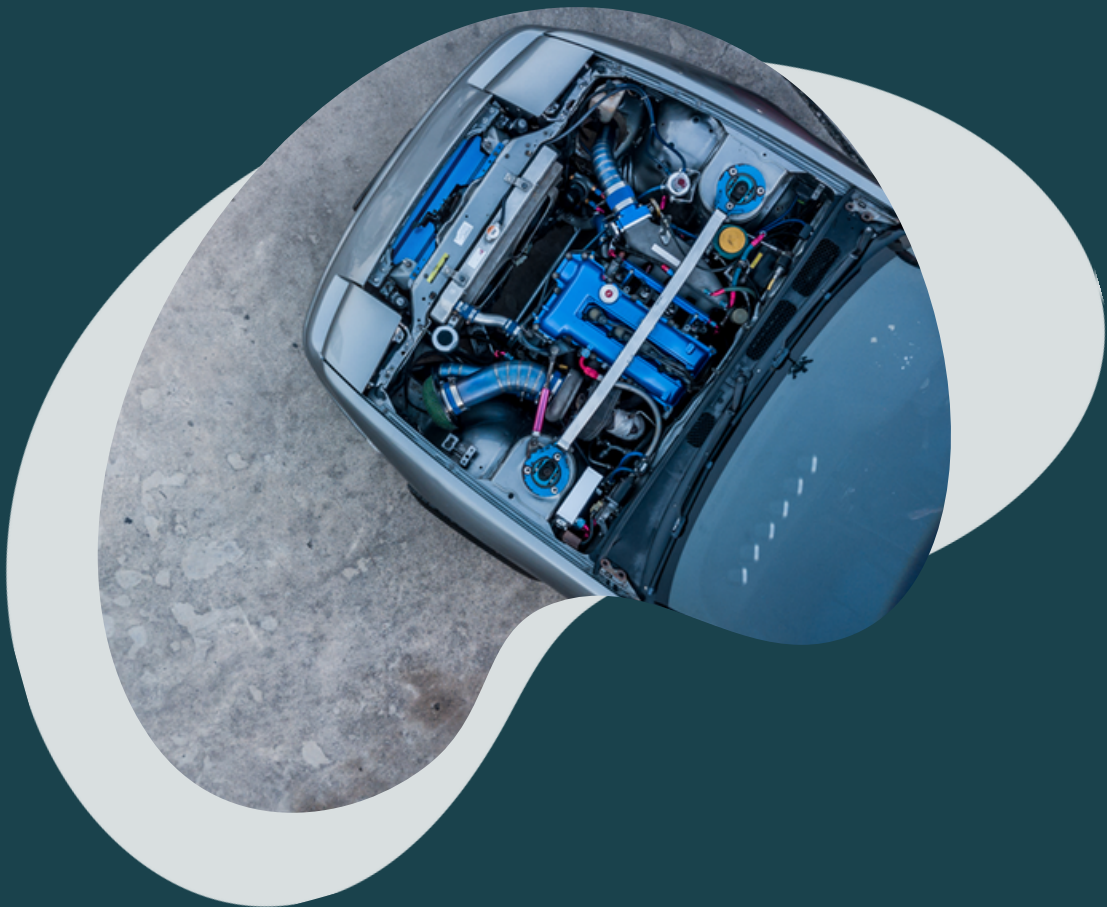
**Case study:**  
**SCM Turbo**



# SCM Turbo

SCM Turbomotive is a leading distributor of turbochargers and provider of DPF cleaning solutions. From their head office and factory in Huddersfield, they manage over 50,000 SKUs, supplying new and re-manufactured turbochargers to the UK and Europe. This includes buying and selling new units and procuring components to remanufacture service-exchange models.

When SCM Turbomotive identified a need to automate their purchasing processes and optimize their inventory levels, they turned to EazyStock for the answer.





## The challenge

**SCM Turbomotive is committed to continuously improving their service and increasing the availability of their products for first time pick. With this in mind, the supply chain management team reviewed their inventory ordering processes and identified a need to increase automation levels and facilitate the optimization of working capital.**

*“Like many businesses, we used to pull data from a wide range of sources and use spreadsheets to calculate stocking and reordering policies. This manual, time-consuming process made it difficult to spot ways to improve our stock turnover”.*

Amy Johnson, Supply Chain Manager at SCM Turbomotive

In addition, the team needed to find a way to manage unpredictable supplier lead times. These could range from two weeks to four months, and SCM Turbo wanted to mitigate the risk of stockouts due to such erratic timescales. With Excel spreadsheets, managing the supplier lead times of over 30,000 SKUs and accurately calculating how they would affect replenishment was impossible.



## The solution

SCM Turbomotive's supply chain management team was sure that they could improve their processes by investing in inventory optimization software. The management team quickly bought into the tool, as they could see the benefits it could bring, both internally and to their customers, in terms of improved stock availability.

With the help of their Customer Success Manager, EazyStock was configured to work for their business, and the team was trained to manage it effectively.

*"Having implemented inventory optimization software in a previous business, I was fully aware of the potential to improve stock turns and availability, which would facilitate increased investment in other areas of the business. We just needed to find the right partner to develop this to meet our needs in the turbocharger market".*

Glyn Welsby, Managing Director at SCM Turbomotive



## The results

**EazyStock has transformed the way that SCM Turbo manages their stock. They now have a cloud-based system that can consider multiple variables to calculate demand, optimize inventory levels and automate purchasing.**

Amy continues, *“Previously we were reviewing and classifying our inventory using an ABC analysis framework on a quarterly basis; now **EazyStock automatically adjusts stocking policies in a much more sophisticated way – on a daily basis**”.*

EazyStock’s dynamic lead time functionality has also given SCM Turbo the ability to monitor the lead time of every inventory item. The system now automatically updates reorder quantities and buffer stock to manage supplier uncertainty and help prevent stockouts.

In the last 12 months, SCM Turbo has reduced their levels of new stock items by 16%, seeing a positive impact on stock turns of these lower margin items. Re-manufactured stock has also been reduced by 21% in the same period.

With clear and accurate information about the stock they hold, SCM Turbomotive has become more strategic in their approach to inventory management -they now have a clear plan to reduce stock, which they review every month.

The team is also delighted that the software has sped up their purchasing and freed up time for more value-adding activities.

***“EazyStock is more powerful than any spreadsheet could ever be. We now use EazyStock to do all the number crunching so we can spend more time analyzing the data and making informed decisions”.***



eazystock

**Do you want to reduce  
your inventory, improve  
your service levels and  
automate purchasing?**

**Book a demo**