



**Case study:**  
**Dehaco**



# Dehaco

Dehaco is a market-leading supplier of products to the demolition, recycling, and sanitation industries. The company is one of the fastest growing in the Netherlands, with a strong European dealer network.

In addition to importing and selling demolition-related products, Dehaco has a large assortment of rental plant.





## The challenge

As a fast-growing distribution company, Dehaco was experiencing limitations with the inventory management functionality of its ERP, Microsoft Dynamics NAV.

*"Dynamics NAV didn't support our purchasing needs well enough. We needed a more precise way to forecast demand than the static parameters that Dynamics NAV could offer. This is why we started to look for an inventory optimization solution."*

Said Albert Zuiderduin, Purchasing Manager at Dehaco.

While stock management is possible in most ERP systems, standard ERP systems lack the functionality to optimize inventory levels and predict demand.



## The solution

Using EazyStock's ready-made connector to link EazyStock to Dynamics NAV, Dehaco can see the current demand patterns of every item in its portfolio.

These are automatically updated as the products move through their product lifecycles and are adjusted for seasonal influences and promotional campaigns. EazyStock then automatically adjusts reorder points and quantities and required stock levels in the warehouse to meet the expected sales.

*"With EazyStock, we now **have much more transparency for better insights into our inventory and better stock control.** Purchase proposals are generated automatically based on parameters that are always up to date.*

*"We always have **up-to-date reports to hand that clearly show the value of our inventory and let us know if we have excess or obsolete items in stock,**"* said Zuiderduin.



## The results

After using EazyStock for a year, Dehaco has seen really positive results. The integration with Dynamics NAV works very well, and the implementation went smoothly.

Zuiderduin explains, "We're **saving both money and time** with EazyStock. Compared to the old solution, we **spend much less time on demand forecasting and inventory management**. But even more astonishing is the savings on the inventory itself. We have **managed to reduce our surplus stock by 20%**."

"After a year, we can conclude that **we've achieved a very concrete result which makes a real difference to our business.**"

With EazyStock, inventory is reduced and optimized. Capital previously tied up in excess stock can now support company growth.

**"Compared to the old solution, we spend much less time on demand forecasting and inventory management. But even more astonishing is the savings on the inventory itself. We have managed to reduce our surplus stock by 20%."**

**Albert Zuiderduin**  
Purchasing Manager



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**To find out how EazyStock can help your  
business, get in touch.**

**Book a demo**